

# VUNANI

FUND MANAGERS



FIXED INTEREST  
CAPABILITY



## Who We Are

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Since 1999, Vunani Fund Managers has been renowned for delivering exceptional investment solutions that exceed expectations.

Our mission is to cultivate an organization that prioritizes growth and support for both our staff and clients, so that we can work together to achieve greatness. We believe that our people are the driving force behind our success, and we pride ourselves in creating an environment that fosters passion, dedication, and determination to provide unparalleled service to our clients.

Our investment capabilities are truly diverse, spanning Fixed Interest, Domestic Equity, Global Equity, Multi-Asset, and Passive investments, with a dedicated offering that caters to both institutional and retail clients. Our research-driven approach is the key to achieving consistent long-term results for our clients.

At Vunani Fund Managers, we are committed to creating long-lasting relationships with our clients and providing them with effective investment solutions to grow their wealth, together.

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# Leading with Excellence

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## Established Wisdom, Dynamic Approach

At Vunani Fund Managers, we are committed to building something different. We believe in doing things organically and operating with a forward-thinking mindset to achieve excellence. Our innovative spirit permeates everything that we do, and we are committed to pushing boundaries and creating solutions that exceed expectations.



## Client-Centric Approach

For us, success is about how satisfied our clients are. We place a strong emphasis on building a close working relationship with our clients and recognize that we have been entrusted to manage their money. We strive to achieve the best possible solution tailored to their individual goals and needs, and go the extra mile to ensure our clients feel supported, informed, and confident in their investment decisions.



## Unwavering Resilience

Resilience is at the heart of our business. By harnessing the strength and determination of our team, we continue to drive success and growth. Our ability to adapt and evolve is what sets us aside, and gives our clients peace of mind, knowing that we are committed to delivering the best results for their investments.



## Collaborative Culture

A culture of growth, collaboration, and shared expertise is a core element of the way we work. We are committed to cultivating an environment in which each team member reaches his or her potential and contributes to the collective success of Vunani Fund Managers. Our belief is that by investing in our people, we can deliver the best outcomes for our clients.



## Profound Proficiency

Vunani Fund Managers' strong track record speaks for itself, owing to our expertise and in-house systems. We have invested heavily in developing both our team and our own in-house systems and processes. This combination gives us an edge over our competitors, allowing us to make informed investment decisions, maximize efficiency, and ultimately, get the job done.



## Investing with Purpose

At Vunani Fund Managers, we want to create value for our clients. We believe that introducing Environmental, Social and Governance (ESG) considerations is not only the right thing to do, but also essential in enhancing investment outcomes and creating value that endures. By embracing sustainability as our guiding principle in everything we do, we can lay the foundation for a future marked by purpose, progress, and impactful change.

## Our Fixed Interest Investment Philosophy

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### Clarity. Simplicity. Results.

We understand how behavioural biases and market sentiment can shape the bond market. Our Fixed Interest philosophy revolves around capturing the true value of assets, transcending the need for unnecessary complexities, and using inference extensively.

We believe in straightforward strategies that cut through the noise, utilising fundamental research and quantitative techniques rather than relying on hazardous forecasting.

This way, clients can experience the strategic edge of Vunani Fund Manager's Fixed Interest approach, where disciplined analysis meets quantitative precision.



## Our Fixed Interest Investment Process

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We actively seek contrarian opportunities, taking advantage of market trends driven by excessive complacency or pessimism.

Our approach aims to enhance returns through moderate active duration positions and optimizing a well-balanced, diversified blend of yield enhancement.

Using our advanced valuation models, we meticulously evaluate fixed interest securities, scouting for potential mis-valuations. Our proprietary screening system identifies yield curve variations, spread inconsistencies and other crucial factors.

Through this process, we can spot attractive investment prospects and act swiftly to capitalise on our findings.

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## Portfolio Construction

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Our portfolio construction is tailored to unlock the full potential of our clients' investments.

Our sophisticated models and systems allow us to craft portfolios that transcend expectations and capture a variety of factors and risk metrics.

When entrusted with a new fund, we waste no time in putting it to work. We ensure immediate investment, utilising the stability and liquidity of RSA bonds.

From there, we embark on a patient and calculated journey towards cultivating a yield-enhanced portfolio.

## Risk Management

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Our clients take comfort in our ability to handle their investments through any market conditions.

To ensure the safety of our clients' investments, we adopt a sound approach to risk management. Our job is not to eschew risk but to properly calibrate it and incorporate it into portfolio construction.

Quantitative risk measures are calculated and monitored daily for each portfolio and its corresponding benchmark. We also pay close attention to the individual holdings within the portfolio and keep a watchful eye on exposures related to specific issuers.

## Contact Us

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Contact us for more information on our company and product range



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